

Energía Real Announces Strategic Investment from Riverstone Holdings LLC

Mexico City – July 20, 2021

Energía Real, a leading commercial and industrial solar distributed generation platform in Mexico, is pleased to announce that it has successfully completed a strategic partnership with affiliates of Riverstone Holdings LLC (“Riverstone”), a private equity firm dedicated to real assets investing primarily in energy, power and infrastructure.

As part of the transaction, Riverstone acquired a controlling stake in Energía Real and committed capital for future growth. The total capital commitment will allow Energía Real to develop close to 500MW of solar rooftop installations, covering up to 4 million square meters of rooftops, offsetting more than 400,000 tons of CO₂e per year, and creating more than 800 new jobs in the next 5 years.

“Energía Real installs solar systems on-site for commercial and industrial businesses with no upfront cost, allowing customers to immediately realize savings in their energy bills, and reducing transmission and distribution challenges for the grid. We believe Energía Real is one of the only players in the region with the expertise and track-record to execute on this strategy at scale,” said Sebastian Serra, Vice President at Riverstone.

“Energía Real doesn’t just sell renewable energy, we invest in our customers’ businesses and their future. With Riverstone as a strategic partner, we will provide affordable and clean electricity at an exciting new scale for thousands of businesses and property owners across Mexico and Latin America.” said Santiago Villagómez, CEO of Energía Real.

“Our background in real estate and our track record as pioneers in financing and operations will combine perfectly with Riverstone’s global experience in the power and renewable sectors. We very much look forward to this new growth stage,” added Villagomez.

German Losada, a Managing Director at Riverstone, said, “We are pleased to support Energía Real’s team and mission. This capital commitment underscores Riverstone’s track record and expertise in decarbonization investments and aligns with our desire to continue to invest globally in the sector, whilst protecting our planet and empowering more people to work in mission-driven jobs.”

About Energía Real

Based in Mexico City and founded in 2016 by former real estate investors and operators, Energía Real today holds the largest portfolio of operating commercial and industrial solar distributed generation assets in Mexico, with over 20MW. The company pioneered on-site PPAs in the country and since its founding has partnered with businesses of all sizes and sectors, providing them with affordable renewable energy solutions. Visit www.energiareal.mx for more information.

About Riverstone Holdings LLC

Founded in 2000, Riverstone Holdings LLC is an asset management firm that invests in the private markets primarily within energy, power and infrastructure. With offices in New York, London, Houston, Menlo Park and Mexico City, the firm has committed over US\$43 billion to more than 200 investments in North America, South America, Europe, Africa, Asia and Australia. In Latin America, Riverstone has raised over \$2 billion and has made 12 investments in the region. Visit www.riverstonellc.com for more information.